



Interoperability



Automation



Cost-effectiveness



Customer Focus

The MCLink Demo Kit is a full-featured, self-contained demo version of MCLink, designed to help NetVitesse's Value-Added Reseller Partners demonstrate the product's functionalities to customers, and gain hands-on experience using MCLink, a comprehensive understanding of its various features, and familiarization with installation and other technical aspects of the system.

### Demo Kit Contents

#### Hardware

- 1U rack-mounted SUN server, with MCLink pre-installed

#### Demo Kit License

- Mastered and progressive transition
- Transparent for the end-users

#### Included Extras

- Full Product Documentation
- 1 year of NetVitesse Software Assurance
  - Free software upgrades
- 10 Support Credits
  - Redeem for training or support calls

### Create new sales opportunities

MCLink Demo Kits give you a first-hand look at the product helping you gain the edge needed to engage and connect with customers. Get a comprehensive understanding of MCLink's features and benefits and how they apply to customers across numerous verticals.

### Engage Customers and Close Sales

With an on-site deployment of MCLink, you can provide customers with an opportunity to test-drive the MCLink Interface, which is an effective way to successfully close sales opportunities. Host interactive, in-person demonstrations with prospective customers to display how the many powerful capabilities of MCLink meet their needs.

### Technical Training Tool

A NetVitesse Demo Kit allows your support team to gain hands-on experience with installing and configuring MCLink. Get in depth technical knowledge about the solution and learn how MCLink interacts and integrates with existing systems such as the Mitel 3300 ICP and within different network environments.



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